# INNOVATIVE PARTNERSHIPS: Securing the Future of our High Streets





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RETAIL DESTINATION



#### The Independent High Street

- Why do independent brands matter?
- Building small businesses is hard
- Delivering a trade vs. building a business
- SaveTheHighStreet.org #EndVacancy
- HelloThriver.com AI for high street brands
- Supporting startups to scale up together



#### Independents & Landlords

- Developing a win-win relationship
- There's more to it than a covenant
- Strategic placement of businesses
- Turnover rents, incubators, and more





#### **Vfour & The Accelerator** Partnership

- SaveTheHighStreet.org, Flourish, and **Toolbox Marketing**
- **Expert guidance for Vfour every step of the way**
- Implementation Support across each department
- Strategy, Offering, Merchandising, Ecommerce, Marketing, Partnerships, HR, Financials, and more
- Transforming Vfour into the leading platform for attracting and engaging urban youth audiences





## Vfour & Venue Partners

- More than a pop-up ~ bringing activation and enlivenment
- A celebration of Community,
   Artistry, Inclusion, and
   Authenticity
  - Success leave clues
     Hoodrich & Cortiez
- Partner destinations network



## Innovative Partnerships Our 4 Step Guide

- Stay familiar with the high street landscape and identify opportunities.
- Celebrate the prospect start-up businesses bring and support them to flourish.
- Build a strategy to support every empty unit activation and empower them to shine!
- Be open-minded and prepared to make your offering more accessible to start-ups their unique offering can bring a point of difference or attract a new audience.

### Thank You!

Questions? Chat with us at the Toolbox stand or ask us via this QR code!





www.savethehighstreet.org





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